

Presentations of published papers (journal articles, two articles per day, same student):

1. Tuesday, October 20. Wendong Zhao.
 - a. Chen, Y., Li, J., & Schwartz, M. (2021), "Competitive Differential Pricing," *RAND Journal of Economics*.
 - b. Chen, Y. (1997), "Paying Customers to Switch," *Journal of Economics and Management Strategy*, 6, 877–897.
2. Thursday, October 22. Brynn Nelson.
 - a. Mahenc, P. (2008) "Signaling the environmental performance of polluting products to green consumers," *International Journal of Industrial Organization*, 26:59–68.
 - b. Harbaugh, R., Maxwell, J.W. and Roussillon, B. (2011) "Label confusion: the Groucho effect of uncertain standards," *Management Science*, 57(9):1512–1527
3. Tuesday, October 27. Sihan Wang.
 - a. Hamilton, S.F. and Zilberman, D. (2006) "Green markets, eco-certification, and equilibrium fraud," *Journal of Environmental Economics and Management*, 52:627–644.
 - b. Mason, C.F. (2011), "Eco-labeling and market equilibrium with noisy certification tests", *Environmental Resource Economics*.
4. Thursday, October 29. Ruotong Liu.
 - a. Baslandze, S., Greenwood, J., Marto, R. and Moreira, S. (2023), "The Expansion of Varieties in the New Age of Advertising," *Review of Economic Dynamics*, 171–210.
 - b. Greenwood, J., Ma, Y. and Yorukoglu, M. (2025), " 'You Will:' A Macroeconomic Analysis of Digital Advertising," *The Review of Economic Studies*, 1837–1881.
5. Tuesday, November 3. Saurabh Bastakoti.
 - a. Yuan, Z., & Barwick, P. J. (2026). Network competition in the airline industry: An empirical framework. *The RAND Journal of Economics*, 57(1), 39-59.
 - b. Ciliberto, F., Murry, C., & Tamer, E. (2021). Market structure and competition in airline markets. *Journal of Political Economy*, 129(11), 2995-3038.
6. Thursday, November 5. Zehao Lu.
 - a. Aguirre, I., S. Cowan, and J. Vickers (2010). "Monopoly Price Discrimination and Demand Curvature." *American Economic Review*, 100(4), 1601–1615.
 - b. Dertwinkel-Kalt and Wey (2023), Third-Degree Price Discrimination in Oligopoly When Markets Are Covered, *Journal of Industrial Economics*.
7. Tuesday, November 10. Abdul-Matin Adam.
 - a. Daughety, A.F. and J.F. Reinganum (2008) "Communicating quality: a unified model of disclosure and signalling," *RAND Journal of Economics*, 39:973–989.
 - b. Baksi, S. and P. Bose (2007) "Credence goods, efficient labelling policies, and regulatory enforcement," *Environmental and Resource Economics*, 37(2):411–430.
8. Thursday, November 12. Qianling Xie
 - a. Einav, L., Kuchler, T., Levin, J., & Sundaresan, N. (2015). Assessing sale strategies in online markets using matched listings. *American Economic Journal: Microeconomics*, 7(2), 215-247.
 - b. Bar-Gill, S., Brynjolfsson, E., & Hak, N. (2024). Helping small businesses become more data-driven: A field experiment on eBay. *Management Science*, 70(11), 7345-7372.
9. Tuesday, November 17. Sunita Pahari.

- a. Moschini, GianCarlo, and T. Jake Smith. 2026. "Spatial Price Competition and Buyer Power in the U.S. Beef Packing Industry." *American Journal of Agricultural Economics* 108(3): 771-798.
- b. Prager, Elena, and Matt Schmitt. 2021. "Employer Consolidation and Wages: Evidence from Hospitals." *American Economic Review* 111(2): 397-427.

Presentations of students' papers (your own paper, two students per day):

1. Thursday, November 19. Wendong Zhao and Brynn Nelson.
2. Thanksgiving week: Tuesday, November 24 and Thursday, November 26. No class.
3. Tuesday, December 1. Saurabh Bastakoti and Sihan Wang.
4. Thursday, December 3. Ruotong Liu and Zehao Lu.
5. Tuesday, December 8. Abdul-Matin Adam and Qianling Xie.
6. Thursday, December 10. Sunita Pahari.
7. Final exams' week. December 14-18th. No class.