

# Mixed and behavioral strategies in extensive form games

Felix Munoz-Garcia   School of Economic Sciences  
Washington State University

EconS 503 - *Microeconomic Theory II*

## Pure strategies in extensive form games

- A **pure strategy** in an extensive form game (i.e., a game tree) must be understood as a complete plan of action that specifies what player  $i$  should do at every node (or, more generally, for every information set) at which he can be called on to move.
- More formally,
  - A **pure strategy** for player  $i$  is a mapping  $s_i : H_i \rightarrow A_i$  that assigns an action  $s_i(h_i) \in A_i(h_i)$  for every information set  $h_i \in H_i$ .

## Mixed strategies in extensive form games

- A **mixed strategy** in a extensive form game is a probability distribution over all player  $i$ 's complete plans of action, i.e., over all his pure strategies  $s_i \in S_i$ .

## Behavioral strategies in extensive form games

- A **behavioral strategy** specifies, for every information set  $h_i \in H_i$ , an independent probability distribution over actions  $A_i(h_i)$ , denoted as

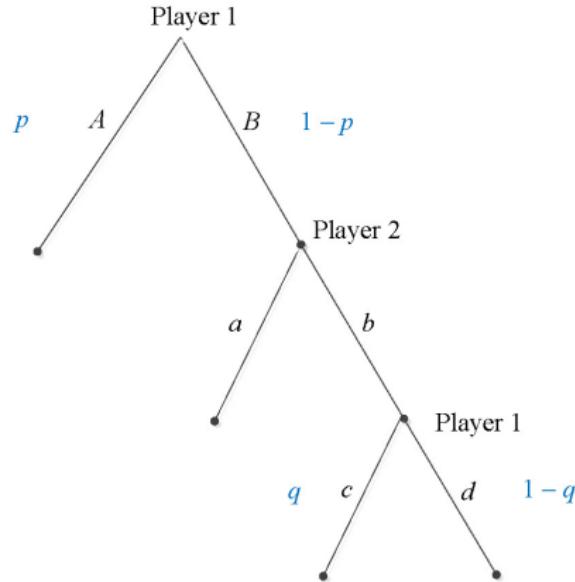
$$\sigma_i : H_i \rightarrow \Delta A_i(h_i)$$

where  $\sigma_i(a_i(h_i))$  is the probability that player  $i$  selects action  $a_i(h_i) \in A_i(h_i)$  when he is at information set  $h_i$ .

# Behavioral strategies in extensive form games

- *Example:*
  - Consider a game tree with:
    - Player 1 choosing between  $A$  and  $B$ .
    - If Player 1 chooses  $B$ , then Player 2 gets to choose between  $a$  and  $b$ .
    - If Player 2 chooses  $b$ , then Player 1 is called to choose between  $c$  and  $d$ .
  - **Strategy space for player 1:**  $S_1 = \{Ac, Ad, Bc, Bd\}$ .

# Behavioral strategies in extensive form games



# Behavioral strategies in extensive form games

- *Example (cont'd):*

- A **mixed strategy** for Player 1 is a randomization among the four pure strategies described above,

$$S_1 = \{Ac, Ad, Bc, Bd\}$$

- A **behavioral strategy** for Player 1:

- At the first information set at which he is called on to move is a randomization between  $A$  and  $B$ , e.g.,  $pA + (1 - p)B$
    - At the second information set at which he is called on to move is a randomization between  $c$  and  $d$ , e.g.,  $qc + (1 - q)d$

# Behavioral strategies in extensive form games

- *Example (cont'd):*

- For instance, a specific **mixed strategy** for Player 1 is

$$\left(0Ac, 0Ad, \frac{1}{2}Bc, \frac{1}{2}Bd\right)$$

- And a specific **behavioral strategy** for Player 1 is

$$p = \frac{1}{3} \text{ and } q = \frac{1}{4}$$

- Importantly, note that if  $p = 0$  and  $q = 1/2$ , then the mixed and behavioral strategies are equivalent. Otherwise, they don't produce the same outcome.

# Behavioral strategies in extensive form games

- *Luce and Raiffa's (1957) analogy:*
  - A **pure strategy**  $s_i \in S_i$  can be understood as an instructions manual in which each page tells player  $i$  which action to choose when he is called on to move at information set  $h_i$ .
    - (Such instruction manual has as many pages as the number of information sets that player  $i$  has on the game tree.)
  - A **strategy space**  $S_i$  is then a library with all possible instruction manuals.

# Behavioral strategies in extensive form games

- *Luce and Raiffa's (1957) analogy (cont'd):*
  - A **mixed strategy** randomly chooses a specific manual from the library  $S_i$ .
    - Hence, once the mixed strategy has picked a specific instructions manual, it sticks to it throughout the game.
  - A **behavioral strategy** chooses pages of different manuals with positive probability.
    - It does not necessarily stick to a unique instructions manual for the duration of the game.

# Behavioral strategies in extensive form games

- We can easily construct a one-to-one correspondence between mixed and behavioral strategies.
  - That is, equivalently describe a mixed strategy with the use of a behavioral strategy, and vice versa.
  - See Tadelis (section 7.2.2) for examples.