

# Reactions to Arrow's impossibility theorem

- Introducing assumptions on individual preferences (section 21.D in MWG):
  - i.e., assuming single-peaked preferences for every individual).
- Using a different approach (section 6.3 in JR):
  - Aggregating the intensity of individual preferences (not only the ranking of alternatives for each individual) into a social welfare function that captures the intensity in social preferences.

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- Since preferences are defined as single-peaked with respect to a linear order in  $X$ , we first have to define what a linear order means (standard definition in math):
- A binary relation  $\geq$  on the set of alternatives  $X$  is a **linear order** on  $X$  if it is:
  - reflexive, i.e.,  $x \geq x$  for every  $x \in X$ ,
  - transitive, i.e.,  $x \geq y$  and  $y \geq z$  implies  $y \geq z$ , and
  - total, i.e., for any two distinct  $x, y \in X$ , we have that either  $x \geq y$  or  $y \geq x$ , but not both.

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- If the set of alternatives is a subset of the real line, i.e.,  $X \subset \mathbb{R}$ ,
- then the linear order  $\geq$  is the natural "greater than or equal to" order of the real numbers.

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- The rational preference relation  $\succsim$  is single peaked with respect to the linear order  $\geq$  on  $X$  if there is an alternative  $x \in X$  with the property that  $\succsim$  is increasing with respect to  $\geq$  on the set of alternatives below  $x$ ,  $\{y \in X : x \geq y\}$ , and decreasing with respect to  $\geq$  on the set of alternatives above  $x$ ,  $\{y \in X : y \geq x\}$ . That is,

If  $x \geq z > y$  then  $z \succ y$ , and

If  $y > z \geq x$  then  $y \succ z$ ,

- *In words:* There is an alternative  $x$  that represents a peak of satisfaction.
- Moreover, satisfaction increases as we approach this peak (so there cannot be any other peak of satisfaction).

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

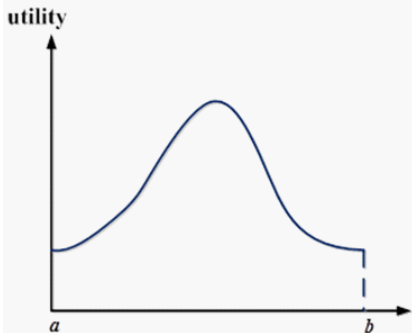
- *Example 21.D.4:*
- Suppose a set of alternatives  $X = [a, b] \subset \mathbb{R}$ .
- Then, a preference relation  $\succsim$  on  $X$  is single peaked if and only if it is *strictly convex*:
  - That is, if and only if, for every alternative  $w \in X$ , we have that, for any two alternatives  $y$  and  $z$  weakly preferred to  $w$ , i.e.,  $y \succsim w$  and  $z \succsim w$  where  $y \neq z$ , their linear combination is strictly preferred to  $w$ ,

$$\alpha y + (1 - \alpha)z \succ w \text{ for all } \alpha \in (0, 1)$$

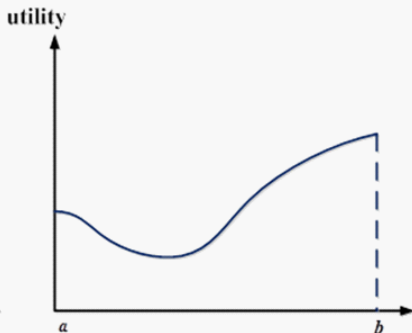
- Figures of utility functions satisfying/violating the single-peaked property.

# Reactions to Arrow's impossibility theorem

Single-peaked preference

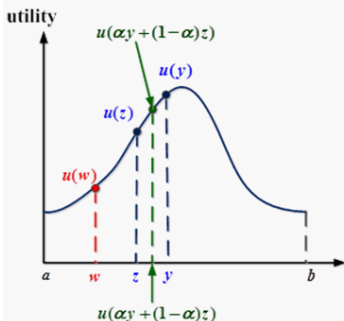


Preferences are not single peaked



# Reactions to Arrow's impossibility theorem

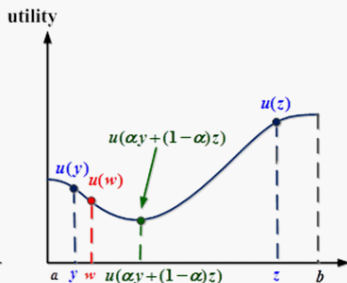
Single-peaked preference



Strict convexity of preferences holds:

If  $u(y) \geq u(w)$  and  $u(z) \geq u(w)$ ,  
then  $u(\alpha y + (1-\alpha)z) > u(w)$

Preferences are not single peaked



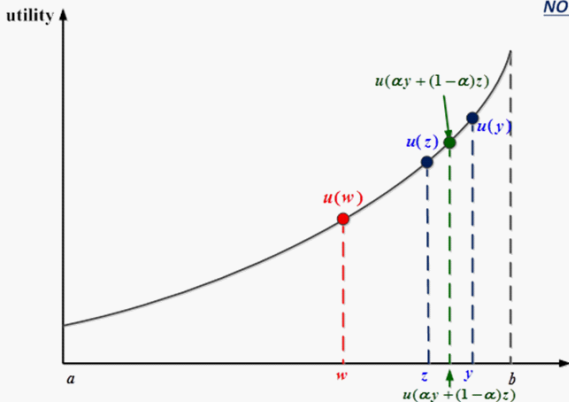
Convexity of preferences does not necessarily hold:

$u(y) \geq u(w)$  and  $u(z) \geq u(w)$ ,  
but  $u(\alpha y + (1-\alpha)z) < u(w)$

# Reactions to Arrow's impossibility theorem

Is the single-peaked property equivalently to strict concavity on the utility function?

NO!



Here we have a utility function which is convex, yet the single-peaked property holds: if  $u(y) \geq u(w)$  and  $u(z) \geq u(w)$ , then  $u(\alpha y + (1 - \alpha)z) < u(w)$



# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- We will now restrict our attention to settings in which all individuals have single-peaked preferences with respect to the same linear order  $\geq$ .
- Consider pairwise majority voting.
  - Formally, for any pair  $\{x, y\} \subset X$ , we say  $x \widehat{F} (\succsim^1, \succsim^2, \dots, \succsim^I) y$  to be as "x is socially at least as good as y", if the number of agents that strictly prefer x to y is larger or equal to the number of agents that strictly prefer y to x, that is,

$$\text{if } \# \{i \in I : x \succ^i y\} \geq \# \{i \in I : y \succ^i x\}$$

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- We will next show that, with single-peaked preferences, the social preferences arising from pairwise majority voting have maximal elements.
  - That is, there are alternatives that cannot be defeated by any other alternatives, i.e, the Condorcet paradox does not hold.

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- Before doing that, we need a few definitions:
- Let  $x_i$  denote the maximal alternative for individual  $i$  according to his preference  $\succsim^i$ , i.e., his "peak".
- Let us next define what we mean by a median agent:
  - Agent  $h \in I$  is a median agent for the profile  $(\succsim^1, \succsim^2, \dots, \succsim^I)$  of single-peaked preferences with respect to the linear order  $\geq$  if

$$\# \{i \in I : x_i \geq x_h\} \geq \frac{I}{2} \quad \text{and} \quad \# \{i \in I : x_h \geq x_i\} \geq \frac{I}{2}$$

- That is, the number of individuals whose ideal point is larger than  $h$ 's ideal point is larger than half of the population.
- Similarly, the number of individuals whose ideal point is smaller than  $h$ 's ideal point is larger than half of the population.

# Reactions to Arrow's impossibility theorem

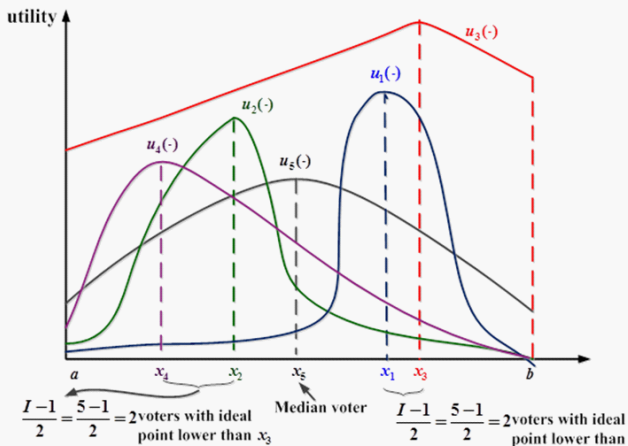
- **Single-peaked preferences:**

- A natural conclusion of the definition of a median agent is that:
  - If there are no ties in peaks and the number of individuals is odd,
  - then there are exactly  $\frac{l-1}{2}$  individuals with ideal points strictly smaller than  $x_h$ , and  $\frac{l-1}{2}$  individuals with ideal points strictly larger than  $x_h$ .
  - That is, the median agent is unique.

# Reactions to Arrow's impossibility theorem

## Example:

Determining the median agent in a group of size  $I=5$ .



# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**
- We are now ready to claim the existence of a Condorcet winner in this setting, and to prove it.
  - Suppose that  $\geq$  is a linear order on  $X$  and consider a profile of individual preferences  $(\succsim^1, \succsim^2, \dots, \succsim^I)$  where, for every individual  $i$ ,  $\succsim^i$  is single peaked with respect to  $\geq$ .
  - Let  $h \in I$  be a median agent with ideal point  $x_h$ .
  - Then,  $x_h \hat{F}(\succsim^1, \succsim^2, \dots, \succsim^I) y$  for every alternative  $y \in X$ .

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**
- Interpretation of " $x_h \hat{F} (\succsim^1, \succsim^2, \dots, \succsim^I) y$  for every alternative  $y \in X$ ":
  - The ideal point of the median agent cannot be defeated by majority voting by any other alternative  $y$ .
  - When an alternative cannot be defeated by majority voting by any other alternative, we refer to it as a "Condorcet winner".
  - Hence, a Condorcet winner exists when the preferences of all agents are single peaked with respect to the same linear order.

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- Proof of the Condorcet winner result:

- Take any alternative  $y \in X$  and suppose that the ideal point of the median agent,  $x_h$ , satisfies  $x_h > y$  (the argument is analogous if  $y > x_h$ ).
- NTS that alternative  $y$  cannot defeat  $x_h$ , that is,

$$\# \{i \in I : x_h \succ^i y\} \geq \# \{i \in I : y \succ^i x_h\}$$

- Consider now the set of individuals  $S \subset I$  with ideal points to the right-hand side of  $x_h$ , that is

$$\{i \in I : x_i \geq x_h\}.$$

- Then,  $x_i \geq x_h > y$  for every individual  $i \in S$ .



# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**

- Proof (cont'd):

- Hence, by single-peaked preferences,  $x_h \succsim^i y$  for every individual  $i \in S$ .
  - That is, all individuals in  $S$  (i.e., all with ideal points to the right-hand side of  $x_h$ ) will vote for the ideal point of the median agent,  $x_h$ .
- Finally, because agent  $h$  is a median agent, the number of individuals with ideal points to the right-hand side of  $x_h$ , i.e.,  $\#S$ , satisfies  $\#S \geq \frac{I}{2}$ .
- Therefore,

$$\#\{i \in I : x_h \succ^i y\} \geq \#S \geq \frac{I}{2} \geq \#(I \setminus S) \geq \#\{i \in I : y \succ^i x_h\}$$

# Reactions to Arrow's impossibility theorem

- **Single-peaked preferences:**
- The existence of a Condorcet winner guarantees that we don't run into cyclicality
  - That is, the order in which pairs of alternatives are confronted in pairwise majority voting does not affect the final outcome.
  - However, the previous assumptions don't guarantee transitivity.
  - Let's see one example in which a Condorcet winner exists, yet transitivity in the social preference relation is violated.

# Reactions to Arrow's impossibility theorem

- **Example of intransitive social preferences:**
- Consider a set of alternatives  $X = \{x, y, z\}$  and  $I = 4$  individuals.
- Consider the following profile of individual preferences

$x \succ^1 y \succ^1 z$  for individual 1,  
 $z \succ^2 y \succ^2 x$  for individual 2,  
 $x \succ^3 z \succ^3 y$  for individual 3, and  
 $y \succ^4 x \succ^4 z$  for individual 4

# Reactions to Arrow's impossibility theorem

- **Example of intransitive social preferences:**
- We thus have that

$$\begin{aligned}\# \{i \in I : x \succ^i y\} &= \# \{i \in I : y \succ^i x\} = \\ \# \{i \in I : z \succ^i y\} &= \# \{i \in I : z \succ^i y\} = 2\end{aligned}$$

which implies that  $x$  is socially indifferent to  $y$  and, similarly,  $y$  is socially indifferent to  $z$ .

- We can then write  $z \hat{F}(\succsim^1, \succsim^2, \succsim^3, \succsim^4) y$  and  $y \hat{F}(\succsim^1, \succsim^2, \succsim^3, \succsim^4) x$ .

# Reactions to Arrow's impossibility theorem

- **Example of intransitive social preferences:**
- For transitivity, we would need that  $z \hat{F} (\succsim^1, \succsim^2, \succsim^3, \succsim^4) x$ .
- Can we obtain this result? No:

- Since  $\# \{i \in I : x \succ^i z\} = 3$  and  $\# \{i \in I : z \succ^i x\} = 1$   
implies

$$x \hat{F} (\succsim^1, \succsim^2, \succsim^3, \succsim^4) z.$$

which is the opposite of what we NTS.

- Hence, in this case majority voting fails to generate a transitive social welfare functional.

# Reactions to Arrow's impossibility theorem

- **Example of intransitive social preferences:**
- Social preferences are nonetheless acyclic since:
  - A pairwise majority voting between  $x$  and  $y$  yields a tie (2 vote for each);
  - A pairwise majority voting between  $y$  and  $z$  yields a tie (2 vote for each);
  - A pairwise majority voting between  $z$  and  $x$  yields alternative  $z$  being the winner (the Condorcet winner) with three votes against one.
- Hence, alternative  $z$  is the Condorcet winner:
- Trying to confront  $z$  against another alternative, such as  $x$  or  $y$ , yields either of these alternatives being defeated by  $z$  (or a tie, but they never defeat  $z$ ).

# Reactions to Arrow's impossibility theorem

- **How can we guarantee transitivity in the swf?**
- We need to impose two additional conditions:
  - Preference relation of every individual  $i$  must be strict (no indifference between alternatives is allowed); and
  - The number of individuals  $I$  is odd.

# Reactions to Arrow's impossibility theorem

- **Proof of transitivity in the swf:**

- Consider a set  $X = \{x, y, z\}$ , where  $x \hat{F}(\succsim^1, \succsim^2, \dots, \succsim^I) y$  and  $y \hat{F}(\succsim^1, \succsim^2, \dots, \succsim^I) z$ .
- Then,  $x$  defeats  $y$ , and  $y$  defeats  $x$ .
- Since individual preferences are strict and  $I$  is odd, there must be one alternative in  $X$  that is not defeated by any other alternative in  $X$ .
- Such alternative can be neither  $y$  (which is defeated by  $x$ ) nor  $z$  (which is defeated by  $y$ ).
- Hence, such alternative has to be  $x$ , and we can thus conclude that  $x \hat{F}(\succsim^1, \succsim^2, \dots, \succsim^I) z$ , as required to prove transitivity.



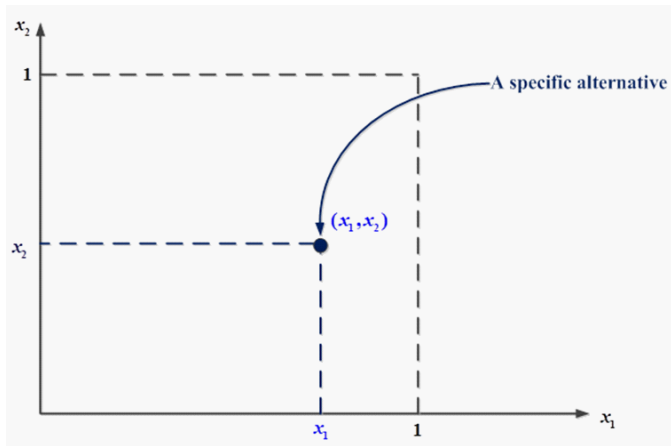
## Reactions to Arrow's impossibility theorem

- Hence, imposing the assumption of single-peaked preferences helped us obtain an acyclic social ranking, thus avoiding the Condorcet paradox.
- But, our discussion considered that  $X \subset \mathbb{R}$ , i.e., the set of alternatives was unidimensional.
  - What if, for instance, we are considering a policy issue in which individual preferences rank alternatives according to two dimensions?
  - Bad news: cyclicity emerges again, even if we assume convex preferences.

## Reactions to Arrow's impossibility theorem

- Consider that the space of alternatives is bidimensional and, in particular, given by the unit square, i.e.,  $X = [0, 1]^2$ .
- A specific alternative is, hence, represented now by a pair  $x = (x_1, x_2)$ .
- See next figure.

# Reactions to Arrow's impossibility theorem



## Reactions to Arrow's impossibility theorem

- Consider three individuals with the following utility functions:

$$u_1(x_1, x_2) = -2x_1 - x_2,$$

$$u_2(x_1, x_2) = x_1 + 2x_2, \text{ and}$$

$$u_3(x_1, x_2) = x_1 - x_2.$$

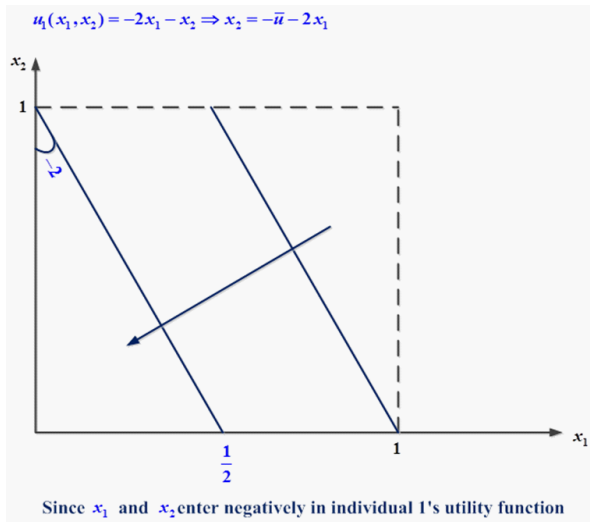
- We can represent their indifference curves in the unit square, by solving for  $x_2$ , for a given utility level  $\bar{u}$ ,

$$x_2 = -\bar{u} - 2x_1,$$

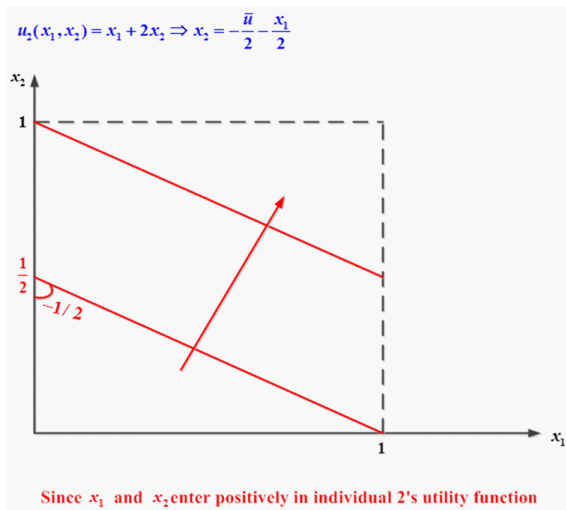
$$x_2 = \frac{\bar{u} - x_1}{2}, \text{ and}$$

$$x_2 = x_1 - \bar{u}.$$

# Reactions to Arrow's impossibility theorem

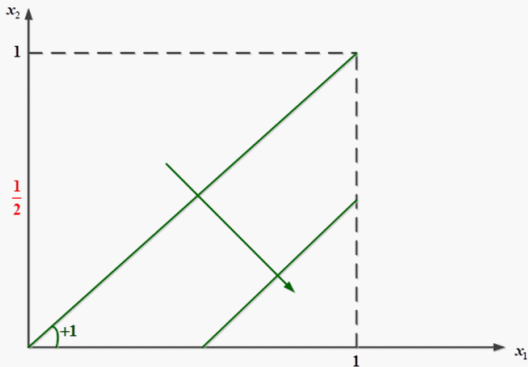


# Reactions to Arrow's impossibility theorem



# Reactions to Arrow's impossibility theorem

$$u_3(x_1, x_2) = x_1 - x_2 \Rightarrow x_2 = x_1 - \bar{u}$$



Since  $x_1$  enters positively but  $x_2$  negatively into individual 3's utility function

# Reactions to Arrow's impossibility theorem

- Preferences are all convex.
- Yet, no pair  $x = (x_1, x_2)$  can be Condorcet winner.
- To show that, we need to show that, for every pair  $x = (x_1, x_2)$ , we can find another pair  $y = (y_1, y_2)$  which is preferred by at least two of the three individuals.



# Reactions to Arrow's impossibility theorem

- Consider the following three cases:
  - **Case 1:** If  $x = (0, x_2)$ , then a pair  $y = \left(\frac{1}{2}, x_2\right)$  is preferred by agents 2 and 3 to  $x$ .

$$\begin{array}{lll} u_1(x) = -x_1 & > & u_1(y) = -1 - x_1 \\ u_2(x) = 2x_2 & < & u_2(y) = \frac{1}{2} + x_2 \\ u_3(x) = -x_2 & < & u_3(y) = \frac{1}{2} - x_2 \end{array}$$

# Reactions to Arrow's impossibility theorem

- Consider the following three cases:
  - **Case 2:** If  $x = (x_1, 1)$ , then a pair  $y = \left(x_1, \frac{1}{2}\right)$  is preferred by agents 1 and 3 to  $x$ .

$$\begin{array}{lll} u_1(x) = -2x_1 - 1 & < & u_1(y) = -2x_1 - \frac{1}{2} \\ u_2(x) = x_1 + 2 & > & u_2(y) = x_1 + 1 \\ u_3(x) = x_1 - 1 & < & u_3(y) = x_1 - \frac{1}{2} \end{array}$$

# Reactions to Arrow's impossibility theorem

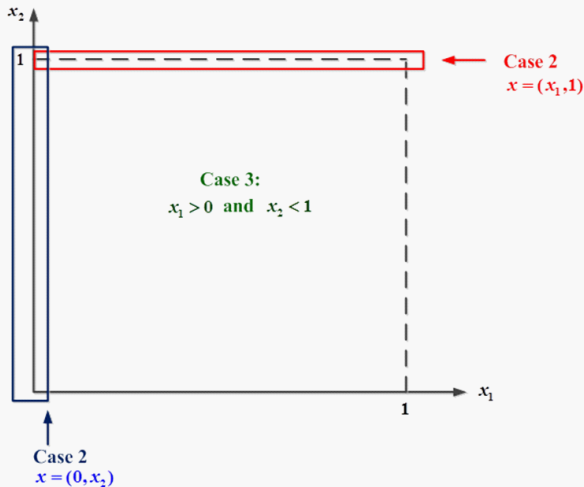
- Consider the following three cases:

- Case 3:** If  $x_1 > 0$  and  $x_2 < 1$ , then a pair  $y = (x_1 - \varepsilon, x_2 + \varepsilon)$ , where  $\varepsilon > 0$ , is preferred by agents 1 and 2 to  $x$ .

$$\begin{array}{ll} u_1(x) = -2x_1 - x_2 < & u_1(y) = -2(x_1 - \varepsilon) - (x_2 + \varepsilon) = \\ & = -2x_1 - x_2 + \varepsilon \\ u_2(x) = x_1 + 2x_2 < & u_2(y) = (x_1 - \varepsilon) + 2(x_2 + \varepsilon) = \\ & = x_1 + 2x_2 + \varepsilon \\ u_3(x) = x_1 - x_2 > & u_3(y) = (x_1 - \varepsilon) - (x_2 + \varepsilon) = \\ & = x_1 - x_2 - 2\varepsilon \end{array}$$

# Reactions to Arrow's impossibility theorem

We have thus spanned the unit square:



# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Let's not despair:
  - We have just found one counterexample in which the bidimensionality of the alternatives in  $X$  yields cyclicality.
  - But, we can find other settings in which, despite alternatives being multidimensional, cyclicality doesn't arise.
  - More generally, under which conditions can we guarantee that cyclicality does not emerge?

# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Consider alternatives with  $n$ -dimensions,  $x \in \mathbb{R}^n$
- Individual preferences are represented by utility function

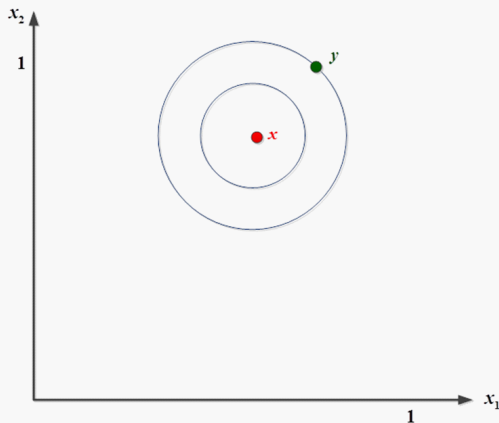
$$u(y) = - \|y - x\|$$

where  $x$  denotes the ideal point of this individual. Hence, the utility of vector  $y$  is given by the Euclidean distance from his ideal point  $x$ .

- You can think about  $x$  as the "peak" of the utility mountain of this individual, where the level sets of the mountain are circles.
- Figure for the case in which  $X = \mathbb{R}^2$ .

# Reactions to Arrow's impossibility theorem

Euclidean preferences for alternatives  $x \in \mathbb{R}^2$



Since  $u(y) = -\|y - x\|$ ,  $u(x) = 0$

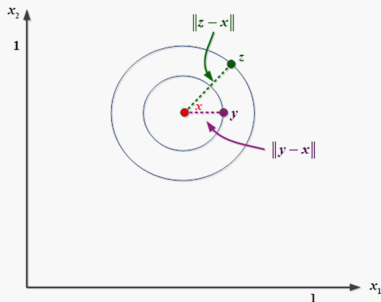
$u(y) < 0$  for all  $y \neq x$

# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Hence, given two alternatives  $y$  and  $z$ , an individual with ideal point  $x$  will prefer the one closer to  $x$  (where "closer to" is defined by the Euclidean distance).
  - Figure for the case in which  $X = \mathbb{R}^2$ .



# Reactions to Arrow's impossibility theorem



This individual prefers alternative y to z, since

$$u(y) = -\|y - x\| > u(z) = -\|z - x\|$$

$$-\left[(y_1 - x_1)^2 + (y_2 - x_2)^2\right]^{1/2} > -\left[(z_1 - x_1)^2 + (z_2 - x_2)^2\right]^{1/2}$$

Example:  $x=(1,1)$ ,  $y=(2,0.8)$ ,  $z=(3,3)$ . Then

$$-\left[(2-1)^2 + (0.8-1)^2\right]^{1/2} > -\left[(3-1)^2 + (3-1)^2\right]^{1/2} \Leftrightarrow -\left[1+0.04\right]^{1/2} > -\sqrt{8}$$

$$1.01 < 2.82$$

# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Thus, the region peaks of different individuals that prefer  $y$  to  $z$  is

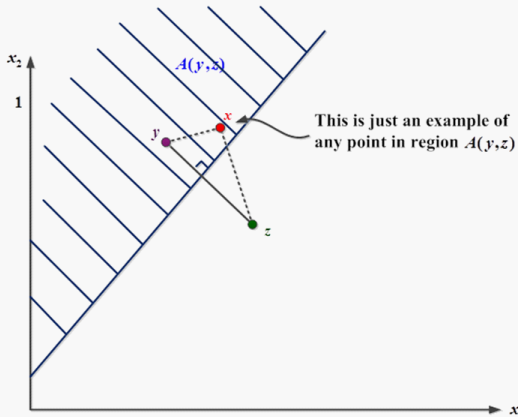
$$A(y, z) = \{x \in \mathbb{R}^n : \|x - y\| < \|x - z\|\}$$

That is, all those individuals whose ideal points,  $x$ , are closer to  $y$  than to  $z$ .

- In the next figure, the boundary of  $A(y, z)$  is given by a line (generally, it could be a hyperplane if  $n > 2$ )
- This line is perpendicular to the segment connecting  $y$  and  $z$ , and passing through its midpoint.

# Reactions to Arrow's impossibility theorem

The region of peaks (from different individuals) which prefer  $y$  to  $z$ .



# Reactions to Arrow's impossibility theorem

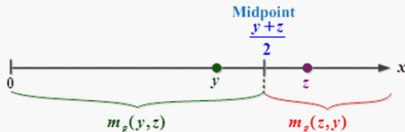
- **Multidimensional alternatives:**
- Consider now a continuum of individuals, each of them with the above preferences.
- The ideal points,  $x \in \mathbb{R}^n$ , are distributed with density function  $g(x)$ .
- Then, for any two alternatives  $y$  and  $z$ , the fraction of the population that prefers  $y$  to  $z$  is

$$\int_{A(y,z)} g(z) dz \equiv m_g(y, z)$$

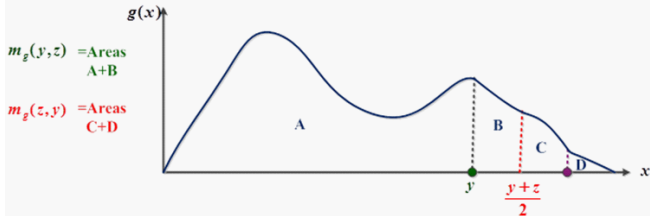
# Reactions to Arrow's impossibility theorem

## Interpretation of $m_g(y, z)$ in one-dimensional alternatives, i.e., $n=1$

1) For simplicity, assume that  $g(x)$  is uniformly distributed.



2) What is  $g(x)$  is not uniformly distributed?



# Reactions to Arrow's impossibility theorem

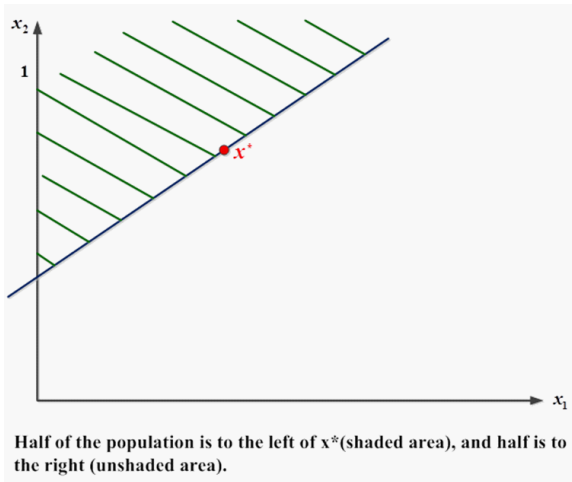
- **Multidimensional alternatives:**

- Let us now show under which conditions there can be a Condorcet winner, i.e., an alternative  $x^*$  that cannot be defeated by any other alternative  $y$ .
  - 1st line of implication:
    - If alternative  $x^*$  is a median, then  $x^*$  is a Condorcet winner.
  - 2nd line of implication:
    - If alternative  $x^*$  is a Condorcet winner, then  $x^*$  is a median.

# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Let us now show under which conditions there can be a Condorcet winner.
  - Suppose there is an alternative  $x^* \in \mathbb{R}^n$  such that any halfspace through  $x^*$  divides  $\mathbb{R}^n$  into two half-spaces, each having a total mass of  $\frac{1}{2}$  according to the density  $g(\cdot)$ .
  - See figure

# Reactions to Arrow's impossibility theorem





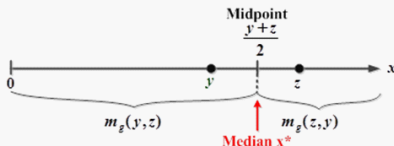
# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Point  $x^*$  then leaves exactly half of the population to the left (in the Euclidean sense) and the other half to the right:
  - As a consequence, point  $x^*$  is referred to as "median."
  - It coincides with the usual notion of median in the case of  $n = 1$  (see next figure).

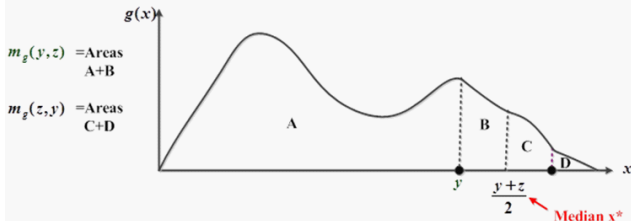
# Reactions to Arrow's impossibility theorem

Interpretation of  $m_g(y,z)$  in one-dimensional alternatives, i.e.,  $n=1$

1) For simplicity, assume that  $g(x)$  is uniformly distributed.



2) What if  $g(x)$  is not uniformly distributed?



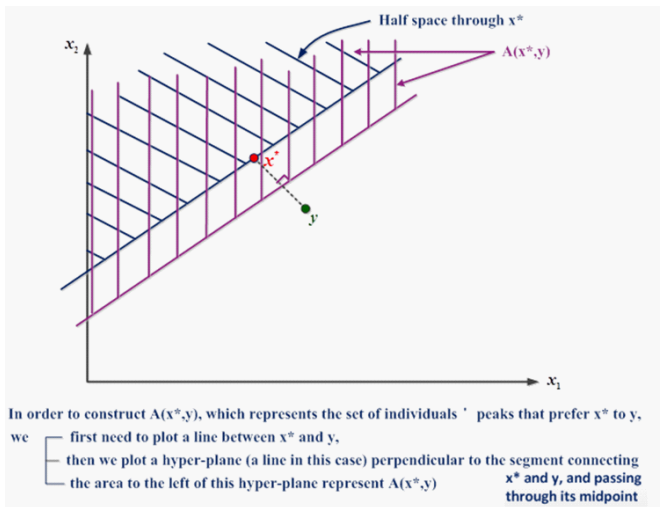
# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**

- A median  $x^*$  in the above sense is a Condorcet winner:

- Point  $x^*$  cannot be defeated by any other alternative  $y \neq x^*$ .
- In particular,  $A(x^*, y)$  becomes larger than the half-space through  $x^*$ . (See next figure).
- Therefore,  $m_g(x^*, y) \geq \frac{1}{2}$ , thus being defeated by point  $x^*$ .

# Reactions to Arrow's impossibility theorem

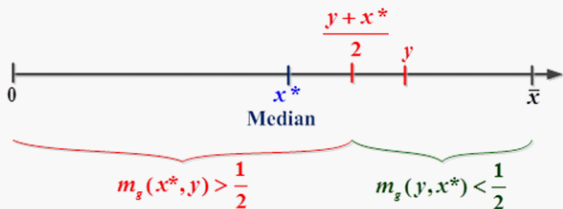


# Reactions to Arrow's impossibility theorem

## Application to $n=1$

If  $x^*$  is a median, then  $x^*$  is a Condorcet winner

Any other alternative  $y \neq x^*$  would be different by  $x^*$



# Reactions to Arrow's impossibility theorem

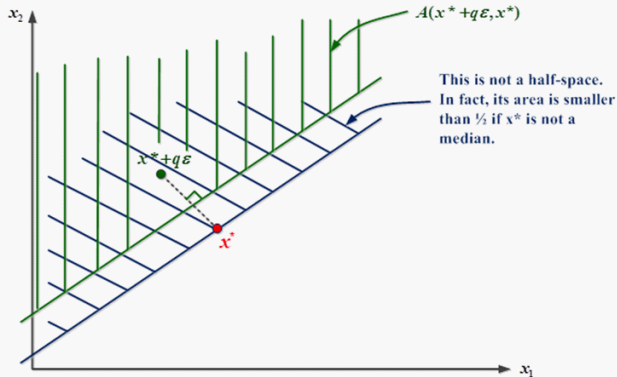
- **Multidimensional alternatives:**
- A median  $x^*$  in the above sense is a Condorcet winner:
  - Conversely, if  $x^*$  is not a median, then it cannot be a Condorcet winner.  $x^*$  is a median  $\Leftrightarrow x^*$  is a Condorcet winner.
  - Specifically, we can move  $x^*$  in any direction  $q$  such that we give rise to a half-space larger than  $\frac{1}{2}$ .
  - More formally, there exists a direction  $q \in \mathbb{R}^n$  such that the mass of the half-space

$$\{z \in \mathbb{R}^n : q \cdot z > q \cdot x^*\} \quad \text{is larger than } \frac{1}{2}$$

- In other words, point  $x^* + q\varepsilon$  defeats point  $x^*$ ; see next figure.
  - That is, if  $x^*$  is not a median, it cannot be a Condorcet winner.

# Reactions to Arrow's impossibility theorem

What if  $x^*$  is not a median?

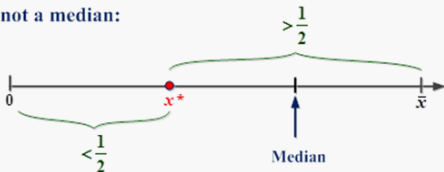


Hence,  $m_\varepsilon(x^* + q\varepsilon, x^*) = \int_{A(x^* + q\varepsilon, x^*)} q(z) dz > \frac{1}{2}$ . That is, the region  $A(x^* + q\varepsilon, x^*)$  must contain more than half of the population if  $x^*$  was not a median.

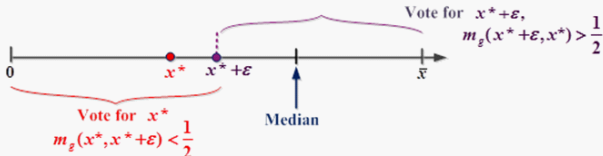
# Reactions to Arrow's impossibility theorem

This result is easily illustrated in the more familiar setting of  $n=1$  and  $g(x)$  being uniformly distributed:

- If  $x^*$  is not a median:



- There are alternatives, such as  $x^* + \varepsilon$ , which would defeat  $x^*$ :



Hence  $x^*$  cannot be a Condorcet winner.

- However, if  $x^* = \text{median}$ , then we can not find alternatives to  $x^*$  that would defeat  $x^*$ .



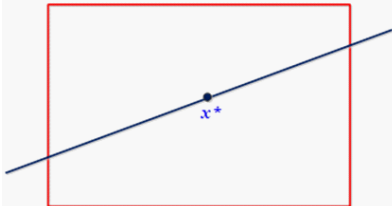
# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Notice what we just proved:
  - Consider a density  $g(\cdot)$  describing the probability distribution of ideal points for each individual in the population.
  - If this density  $g(\cdot)$  provides us with a median  $x^*$  that divides the Euclidean space into two regions of equal area...
  - then we can claim that such median is a Condorcet winner.
- That's ok, but the most demanding requirement is the second.
  - We can prove how restrictive this result is, even if we assume a uniform distribution.
  - Let's consider two cases:
    - One that generates a median, and one that doesn't.

# Reactions to Arrow's impossibility theorem

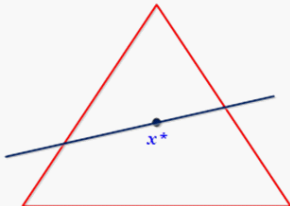
## Uniform distribution over a rectangle:

Point  $x^*$  is the median, since every plane through  $x^*$  divides the rectangle into two equal areas.



## Uniform distribution over a triangle:

There is no median (a point for which every plane through the point divides the triangle into two equal areas).



# Reactions to Arrow's impossibility theorem

- **Multidimensional alternatives:**
- Caplin and Nalebuff (1988) tackled this problematic result and brought us the now famous "64% majority rule":
  - They showed that, for a uniform distribution (and, more generally, for any density function satisfying logarithmic concavity) there are always points (which they referred to as "generalized medians")...
  - with the property that a hyperplane through the point divides  $\mathbb{R}^n$  into two regions, each of them with a mass larger than  $\frac{1}{e} \simeq 0.36$ .
- What does that mean?
  - These points cannot be defeated by any other alternative if the majority required is not  $\frac{1}{2}$  of the votes, but any number larger than  $1 - \frac{1}{e} \simeq 0.64$ .

# Reactions to Arrow's impossibility theorem - II

- **Second reaction:**
- Allowing for intensity of individual preferences to enter into social preferences.
  - We will do that by using a social welfare function

$$W\left(u^1(\cdot), u^2(\cdot), \dots, u^I(\cdot)\right)$$

- We first need to impose two assumptions on  $W(\cdot)$ :
  - Utility-level invariant, and
  - Utility-difference invariant.

## Reactions to Arrow's impossibility theorem - II

- **Utility-level invariance:**

- *Motivation:* Consider that  $u^1(x) > u^1(y)$  for individual 1, and  $u^2(x) < u^2(y)$  for individual 2.
- In addition, assume that  $u^1(y) > u^2(x)$ , i.e., individual 1 is better off at his least-preferred state than individual 2 is.
- Then,

$$u^1(x) > u^1(y) > u^2(x)$$

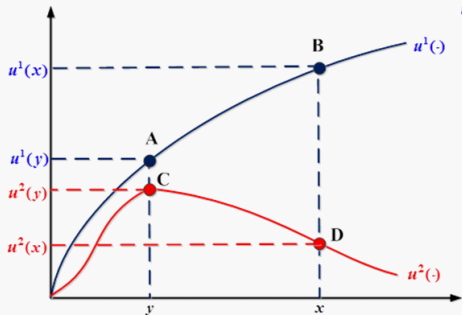
where  $u^2(y)$  must be larger than  $u^2(x)$ , but could rank above/below  $u^1(x)$  or  $u^1(y)$ . (Figure.)

# Reactions to Arrow's impossibility theorem - II

If  $x, y \in R$ , then:

Rankings

$$\begin{array}{l} u^1(x) > u^2(y) \\ u^1(y) > u^2(x) \end{array}$$



$u^1(x) > u^1(y)$  for individual 1

$u^2(x) < u^2(y)$  for individual 2

$u^1(y) > u^2(x)$  As depicted in point A and D

- However,  $\underbrace{u^2(x)}_{\text{Point C}}$  could rank above  $\underbrace{u^1(y)}_{\text{Point D}}$ , and even above  $\underbrace{u^1(x)}_{\text{Point B}}$

## Reactions to Arrow's impossibility theorem - II

- **Utility-level invariance:**

- Assume that, in this context, society seeks to make its least well off individual as well off as possible. That is,

$$\begin{aligned} & \max_{x,y} \left\{ \min \left\{ u^1(x), u^1(y) \right\}, \min \left\{ u^2(x), u^2(y) \right\} \right\} \\ &= \max_{x,y} \left\{ u^1(y), u^2(x) \right\} \end{aligned}$$

and since  $u^1(y) > u^2(x)$ , alternative  $y$  is socially preferred to  $x$ .

## Reactions to Arrow's impossibility theorem - II

- **Utility-level invariance:**

- Now, consider strictly increasing transformations  $\psi^1(\cdot)$  and  $\psi^2(\cdot)$  producing the same individual rankings

$$\begin{aligned}v^1(x) &\equiv \psi^1(u^1(x)) > \psi^1(u^1(y)) \equiv v^1(y), \text{ and} \\v^2(x) &\equiv \psi^2(u^2(x)) < \psi^2(u^2(y)) \equiv v^2(y)\end{aligned}$$

but altering the ranking across individuals, i.e.,  $v^1(y) < v^2(x)$ .

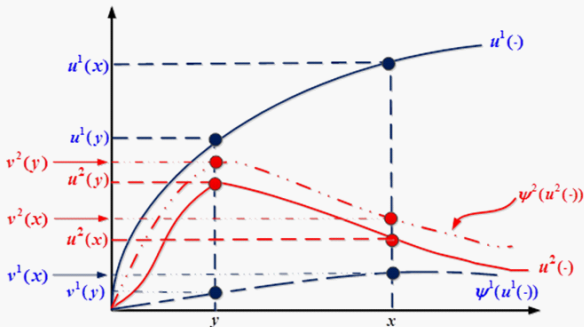
- In this setting, society would identify alternative  $x$  as socially preferred to  $y$ .
- But this new social ranking is troublesome: We have not changed the individual rankings over alternatives, yet the social ranking changed. (Figure.)
- In order to avoid this possibility, we only need to avoid different monotonic transformations for individual 1 and 2. That's what utility-level invariance guarantees (i.e.,  $\psi^1 = \psi^2$ ).



# Reactions to Arrow's impossibility theorem - II

Continuing with the above example:

$\psi^1$  shifts  $u^1(\cdot)$  downwards while  $\psi^2$  shifts  $u^2(\cdot)$  upwards.



While the individual ranking is unaffected, i.e.,  $v^1(x) > v^1(y)$  and  $v^2(x) < v^2(y)$ , the ranking between  $v^1(y)$  and  $v^2(x)$  is affected.

## Reactions to Arrow's impossibility theorem - II

- **Utility-level invariance:**

- *Definition:* A social welfare function  $W(\cdot)$  is **utility-level invariant** if it is invariant to arbitrary, but common, strictly increasing transformations  $\psi$  applied to every individual's utility function.

- That is, for every profile of individual preferences

$$\mathbf{u} \equiv \left( u^1(\cdot), u^2(\cdot), \dots, u^I(\cdot) \right), \text{ where}$$

$$\mathbf{u}(x) \equiv \left( u^1(x), u^2(x), \dots, u^I(x) \right) \text{ and}$$

$$\mathbf{u}(y) \equiv \left( u^1(y), u^2(y), \dots, u^I(y) \right) \text{ denote the profile of individual utility levels from any two alternatives } x \neq y,$$

$$\text{if } W(\mathbf{u}(x)) > W(\mathbf{u}(y)) \text{ then } W(\psi(\mathbf{u}(x))) > W(\psi(\mathbf{u}(y)))$$

under a common strictly increasing transformation  $\psi(\cdot)$ , where

$$\psi(\mathbf{u}(x)) \equiv \left( \psi(u^1(x)), \psi(u^2(x)), \dots, \psi(u^I(x)) \right) \text{ and}$$

similarly for  $\psi(\mathbf{u}(y))$ .

# Reactions to Arrow's impossibility theorem - II

- **Utility-difference invariance:**

- Let us now move to a second type of information often used in making social choices:
  - The utility that each individual gains/losses when he moves from an alternative  $y$  to another alternative  $x$ .
  - That is,  $u^1(x) - u^1(y)$  for individual 1, which in this example was considered positive, and
  - $u^2(x) - u^2(y)$  for individual 2, which in this example is negative.

## Reactions to Arrow's impossibility theorem - II

- **Utility-difference invariance:**

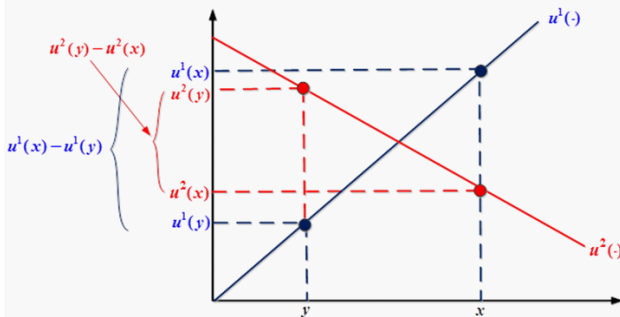
- A common comparison is then whether individual 1's gain,  $u^1(x) - u^1(y)$  of moving to  $x$  is larger than individual 2's loss,  $u^2(y) - u^2(x)$ .

$$u^1(x) - u^1(y) > u^2(y) - u^2(x)$$

- Figure

## Reactions to Arrow's impossibility theorem - II

$$\left. \begin{array}{l} u^1(x) - u^1(y) > 0 \\ u^2(y) - u^2(x) > 0 \end{array} \right\} \text{comparing these differences, } u^1(x) - u^1(y) > u^2(y) - u^2(x)$$



# Reactions to Arrow's impossibility theorem - II

- **Utility-difference invariance:**

- For the swf to preserve this information, we need that monotonic transformations are linear, i.e.,

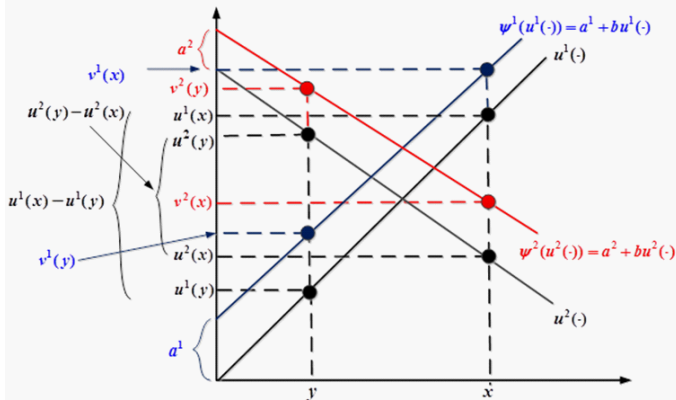
$$\psi^i \left( u^i(x) \right) = a^i + bu^i(x)$$

where  $b > 0$  is common to all individuals.

- Figure.

## Reactions to Arrow's impossibility theorem - II

After applying the monotonic transformations, the difference  $v^1(x) - v^1(y)$  is still larger than  $v^2(y) - v^2(x)$ .



# Reactions to Arrow's impossibility theorem - II

- **Utility-difference invariance:**

- *Definition:* A social welfare function  $W(\cdot)$  is **utility-difference invariant** if it is invariant to strictly increasing transformations of the form

$$\psi(u^i(x)) = a^i + bu^i(x),$$

where  $b > 0$  is common to all individuals.



## Reactions to Arrow's impossibility theorem - II

- **Two more assumptions on the SWF:**

- **Anonymity.** Let  $\mathbf{u}(x)$  and  $\tilde{\mathbf{u}}(x)$  be two utility vectors, where  $\tilde{\mathbf{u}}(x)$  has been obtained from  $\mathbf{u}(x)$  after a permutation of its elements. Then,

$$W(\mathbf{u}(x)) = W(\tilde{\mathbf{u}}(x))$$

- *Interpretation:*

- The social ranking of alternatives should not depend on the identity of the individuals involved, but only on the levels of utility each alternative entail.

## Reactions to Arrow's impossibility theorem - II

- **Two more assumptions on the SWF:**

- **Hammond Equity.** Let  $\mathbf{u}(x)$  and  $\mathbf{u}(y)$  be the utility vectors of two distinct alternatives  $x$  and  $y$ , where  $u^k(x) = u^k(y)$  for every individual  $k$  except for two individuals:  $i$  and  $j$ . If

$$u^i(x) < u^i(y) < u^j(y) < u^j(x)$$

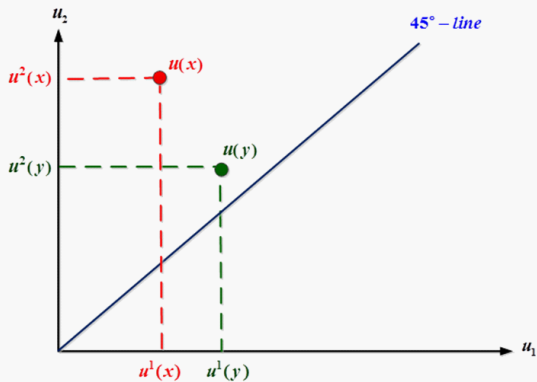
then  $W(\mathbf{u}(y)) \geq W(\mathbf{u}(x))$ .

- *Interpretation:*
  - Society has a preference towards the alternative that produces the smallest variance in utilities across individuals (alternative  $y$  in this case).
  - Seems reasonable in some cases, but criticizable in others: for instance,  
 $u^i(x) = 1 < u^i(y) = 1.1 < u^j(y) = 1.2 < u^j(x) = 100$ .

## Reactions to Arrow's impossibility theorem - II

### Hammond Equity

$$u^1(x) < u^1(y) < u^2(y) < u^2(x)$$



## Reactions to Arrow's impossibility theorem - II

- We can now show that some well-known SWF, such as the Rawlsian and the utilitarian, can be characterized by some of the properties we just mentioned:
  - Utility-level invariance,
  - Utility-difference invariance,
  - Anonymity (A), and
  - Hammond Equity (HE),

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Welfare is given by that of the worst-off member, that is,  
$$W(x) = \min \left\{ u^1(x), \dots, u^I(x) \right\}$$
- *Theorem 6.2 in JR:*
  - A strictly increasing and continuous swf  $W$  satisfies HE if and only if it can be represented with the Rawlsian form,  
$$W(x) = \min \left\{ u^1(x), \dots, u^I(x) \right\}.$$
- *As a corollary:*
  - Moreover,  $W$  satisfies A and is utility-level invariant.
- Let's prove these results.

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- *Proof:*
- 1st line of implication:
  - If  $W$  is continuous, strictly increasing, and satisfies HE, then  $W$  must be Rawlsian.
- 2nd line of implication:
  - If  $W$  is Rawlsian, then  $W$  is continuous, strictly increasing, and satisfies HE.

## Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- *Proof:* Suppose that  $W$  is continuous, strictly increasing and satisfies HE.
- We then NTS that  $W$  takes the form

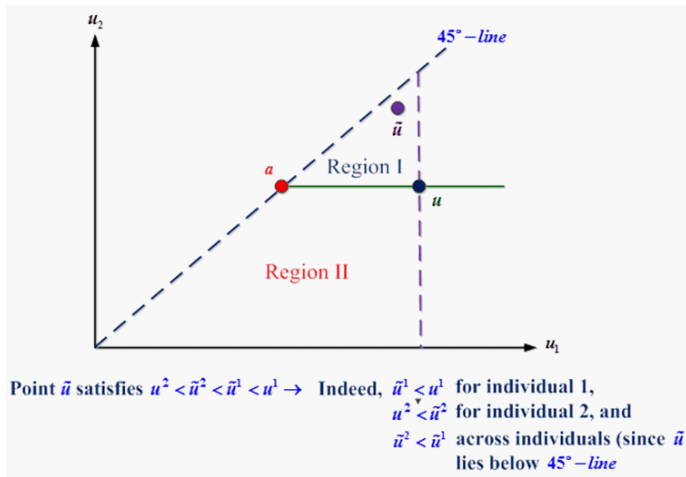
$$W(x) = \min \left\{ u^1(x), \dots, u^I(x) \right\}$$

- That is,  $W(x) \geq W(y)$  if and only if

$$\min \left\{ u^1(x), \dots, u^I(x) \right\} \geq \min \left\{ u^1(y), \dots, u^I(y) \right\}$$

- Consider the next figure.

## Reactions to Arrow's impossibility theorem - II





# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- *Proof:*

- Here is what we are planning to do:

- The social indifference curve of a Rawlsian swf must be a right angle (and all kinks are crossed by a ray from the origin).
- We must then show that, starting from any arbitrary point **a** on the 45-degree line:
  - All points in a horizontal ray starting from the 45-degree line, and
  - all points in a vertical ray starting from the 45-degree line,
  - must yield the same social welfare as in point **a**.

## Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Consider the next figure.
- Choose an arbitrary point **a** on the 45-degree line, and point **u** on the ray extending from **a** to the right.
- We seek to show that  $W(\mathbf{u}) = W(\mathbf{a})$ .
- Define region I and II.
- Consider a point  $\tilde{\mathbf{u}}$  in region I. Note that

$$u^2 < \tilde{u}^2 < \tilde{u}_1 < u^1$$

- Graphically, note that point  $\tilde{\mathbf{u}}$  is closer to the 45-degree line than **u** is, thus reducing utility dispersion across individuals; as depicted in the figure.

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Since point  $\tilde{\mathbf{u}}$  implies a smaller utility dispersion than  $\mathbf{u}$  society prefers, according to HE, point  $\tilde{\mathbf{u}}$ , i.e.,  $W(\tilde{\mathbf{u}}) \geq W(\mathbf{u})$ .
- This argument is true for any point  $\tilde{\mathbf{u}}$  in region I, i.e.,  $W(I) \geq W(\mathbf{u})$ .
- What about region II?
  - We must have that  $W(II) < W(\mathbf{u})$  since  $W$  is strictly increasing and all points in region II are to the southwest of  $\mathbf{u}$ .
  - Hence,

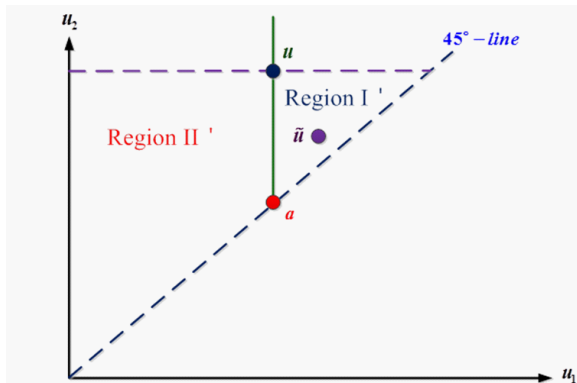
$$W(I) \geq W(\mathbf{u}) > W(II)$$

# Reactions to Arrow's impossibility theorem - II

## • The Rawlsian SWF

- What about the points on the frontier between regions I and II, such as point **a**?
  - By continuity of the swf  $W$ , since  $W(I) \geq W(\mathbf{u})$  in region I and  $W(\mathbf{u}) > W(\mathbf{u})$  in region II,  $W(\mathbf{u}) = W(\mathbf{a})$ , as we wished to show.
- We can extend the same argument, but now starting from a ray that extends from **a** upwards (rather than rightwards).
  - That is, we have just examined the welfare at points below the 45-degree line, but a similar argument applies for points above the 45-degree line.
  - See figure.

## Reactions to Arrow's impossibility theorem - II



For individual 1,  $\tilde{u}^1 > u^1$

For individual 2,  $\tilde{u}^2 < u^2$

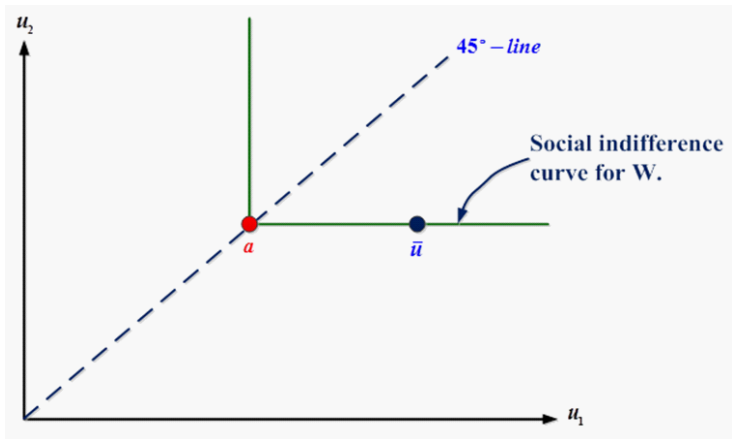
Across individuals, since  $\tilde{u}$  lies above the  $45^\circ$ -line,  $\tilde{u}^2 > \tilde{u}^1$ ,  
thus implying  $u^2 > \tilde{u}^2 > \tilde{u}^1 > u^1$

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Because  $W$  is strictly increasing, no other points can yield the same social welfare than **a** other than the two rays we just examined.
  - That is, the union of the two rays provides us with the social indifference curve for  $W$ . (See figure.)
  - Therefore,  $W$  has the same indifference map as the function  $\min \{u^1(x), \dots, u^I(x)\}$ .

## Reactions to Arrow's impossibility theorem - II



## Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- *Other direction:* If  $W(x) = \min \{u^1(x), \dots, u^I(x)\}$  then HE holds.

- Let's we apply the definition of HE: if  $u^k(x) = u^k(y)$  for every individual  $k$  except for two individuals:  $i$  and  $j$ , and assume that

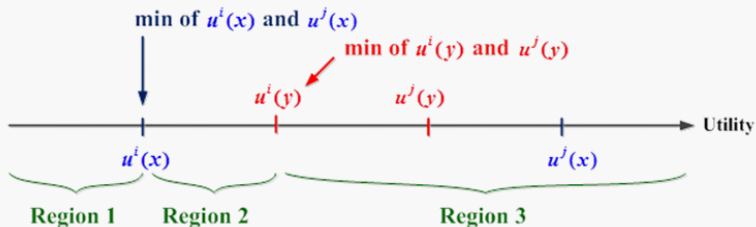
$$u^i(x) < u^i(y) < u^j(y) < u^j(x)$$

- Figure.
  - We now NTS that the alternative with the smaller utility dispersion is socially preferred, i.e.,  $W(u(y)) \geq W(u(x))$ .



## Reactions to Arrow's impossibility theorem - II

Proving that HE holds in the Rawlsian SWF.



# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Then,  $u^k(x) = u^k(y)$  lies in either of the following regions:

- *Region 1, where  $u^k(x) = u^k(y) < u^i(x)$ .*
  - Then  $W(\mathbf{u}(x)) = u^k(x)$  and  $W(\mathbf{u}(y)) = u^k(y)$ , and
  - Society is indifferent between alternatives  $y$  and  $x$ , i.e.,  $W(\mathbf{u}(y)) = W(\mathbf{u}(x))$ , which is allowed according to the HE property (recall that we seek to show  $W(\mathbf{u}(y)) \geq W(\mathbf{u}(x))$ ).

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Then,  $u^k(x) = u^k(y)$  lies in either of the following regions:

- *Region 2, where  $u^i(x) < u^k(x) = u^k(y) < u^i(y)$ .*
  - Then  $W(\mathbf{u}(x)) = u^i(x)$  and  $W(\mathbf{u}(y)) = u^k(y)$ , and
  - Society prefers alternative  $y$  to  $x$ , i.e.,  $W(\mathbf{u}(y)) > W(\mathbf{u}(x))$ , thus satisfying the HE property.
  - Intuitively, alternative  $y$  yields a smaller utility dispersion than  $x$  does.

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Then,  $u^k(x) = u^k(y)$  lies in either of the following regions:

- *Region 3, where  $u^i(y) < u^k(x) = u^k(y)$ .*

- Then  $W(\mathbf{u}(x)) = u^i(x)$  and  $W(\mathbf{u}(y)) = u^i(y)$ , and
    - Society prefers alternative  $y$  to  $x$ , i.e.,  $W(\mathbf{u}(y)) > W(\mathbf{u}(x))$ , thus satisfying the HE property.
    - Intuitively, alternative  $y$  yields a smaller utility dispersion than  $x$  does.

## Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- *Corollary:*  $W(x) = \min \{u^1(x), \dots, u^I(x)\}$  satisfies anonymity, and is utility-level invariant.

- Anonymity is obvious. Take a utility vector  $u^1(x), \dots, u^I(x)$ , where

$$\min \{u^1(x), \dots, u^I(x)\} = u^k(x)$$

- Now perform a permutation on the identities of individuals, and apply the min on their utility levels again. The min is still  $u^k(x)$ .

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- *Corollary:*  $W(x) = \min \{u^1(x), \dots, u^I(x)\}$  satisfies anonymity, and is utility-level invariant.

- What about utility-level invariance?

- Let's first define what we need to show.
    - Consider a strictly increasing transformation common to all individuals  $\psi : \mathbb{R} \rightarrow \mathbb{R}$ .
    - If  $W(\mathbf{u}(x)) \geq W(\mathbf{u}(y))$  then the social ranking is preserved after applying a common strictly increasing transformation to all individuals' utility function, i.e.,

$$W\left(\psi\left(u^1(x)\right), \dots, \psi\left(u^I(x)\right)\right) \geq \psi\left(W\left(u^1(x), \dots, u^I(x)\right)\right)$$

# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- Let us now show utility-level invariance.

- Define a strictly increasing transformation common to all individuals  $\psi : \mathbb{R} \rightarrow \mathbb{R}$ . Then,

$$W\left(\psi\left(u^1(x)\right), \dots, \psi\left(u^I(x)\right)\right) = \psi\left(W\left(u^1(x), \dots, u^I(x)\right)\right)$$

- *Example:*  $\psi\left(u^i(x)\right) = \alpha + \beta u^i(x)$ , then

$$\psi\left(W\left(u^1(x), \dots, u^I(x)\right)\right) = \alpha + \beta \min \left\{u^1(x), \dots, u^I(x)\right\}$$

## Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**
- Let us now show utility-level invariance.
  - Therefore,

$$W\left(\psi\left(u^1(x)\right), \ldots, \psi\left(u^I(x)\right)\right) \geq W\left(\psi\left(u^1(y)\right), \ldots, \psi\left(u^I(y)\right)\right)$$

implies

$$\psi\left(W\left(u^1(x), \ldots, u^I(x)\right)\right) \geq \psi\left(W\left(u^1(y), \ldots, u^I(y)\right)\right)$$

which is equivalent to

$$W\left(u^1(x), \ldots, u^I(x)\right) \geq W\left(u^1(y), \ldots, u^I(y)\right)$$

as required by utility-level invariance.



# Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**
- What about utility-difference invariance, UDI?
  - It does not necessarily hold.
  - To see this, consider a counterexample, where

$$W(\mathbf{u}(x)) = \min \{u^1(x), u^2(x)\} = u^1(x) = 10, \text{ and}$$

$$W(\mathbf{u}(y)) = \min \{u^1(y), u^2(y)\} = u^2(y) = 5$$

Hence,  $W(\mathbf{u}(x)) > W(\mathbf{u}(y))$

## Reactions to Arrow's impossibility theorem - II

- **The Rawlsian SWF**

- What about utility-difference invariance, UDI?

- We now apply the linear, but potentially asymmetric, strictly increasing transformation  $\psi^i(u^i(x)) = a^i + bu^i(x)$ , where  $b > 0$ .
- Consider for instance  $b = 1$ ,  $a^1 = 1$  and  $a^2 = 150$ . We then obtain

$$\begin{aligned}W(\psi^i(\mathbf{u}(x))) &= \min \left\{ 1 + u^1(x), 1 + u^2(x) \right\} = 1 + u^1(x) = 11, \\W(\psi^i(\mathbf{u}(y))) &= \min \left\{ 150 + u^1(y), 150 + u^2(y) \right\} \\&= 150 + u^2(y) = 155\end{aligned}$$

which implies that the social ranking between alternatives  $x$  and  $y$  is reverted to  $W(\mathbf{u}(x)) > W(\mathbf{u}(y))$ .

- Hence, UDI doesn't necessarily hold for the Rawlsian swf.

## Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**
- This is probably the most commonly used swf in economics.

$$W(x) = u^1(x) + u^2(x) + \dots + u^I(x) = \sum_{i=1}^I u^i(x)$$

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Theorem 6.3 in JR:*

- A strictly increasing and continuous swf  $W$  satisfies A and utility-difference invariance if and only if it can be represented

with the utilitarian form,  $W(x) = \sum_{i=1}^I u^i(x)$ .

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- Here is what we need to show:

- 1st line of implication:

- If  $W$  is utilitarian, then A and UDI holds.

- 2nd line of implication:

- If A and UDI holds, then  $W$  must be utilitarian.

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- When  $W$  takes the utilitarian form, A holds since the utility level of each individual receives the same weight.
  - That is, a permutation on the identities of individuals will not alter the social ranking of alternatives.

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- When  $W$  takes the utilitarian form, utility-difference invariance holds as well. In particular,

$$\text{if } W(x) = u^1(x) + u^2(x) \geq u^1(y) + u^2(y) = W(y),$$

then

$$\begin{aligned} & \left( a^1 + bu^1(x) \right) + \left( a^2 + bu^2(x) \right) \\ & \geq \left( a^1 + bu^1(y) \right) + \left( a^2 + bu^2(y) \right) \end{aligned}$$

also needs to hold.

## Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**
- *Proof:*
  - This inequality collapses to

$$b \left[ u^1(x) + u^2(x) \right] \geq b \left[ u^1(y) + u^2(y) \right]$$

which is satisfied since  $u^1(x) + u^2(x) \geq u^1(y) + u^2(y)$ , and  $b > 0$  by definition.



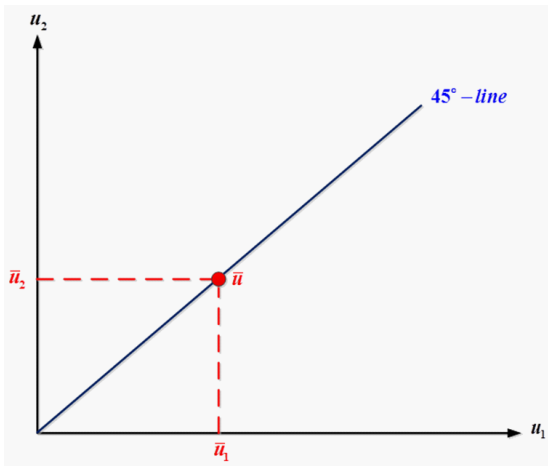
# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- We now need to show the oppose line of implication: a strictly increasing and continuous swf satisfying A and utility-difference invariance can only be represented with the utilitarian form.
- Consider the next figure.
- Take a point  $u$  on the 45-degree line.

## Reactions to Arrow's impossibility theorem - II



## Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

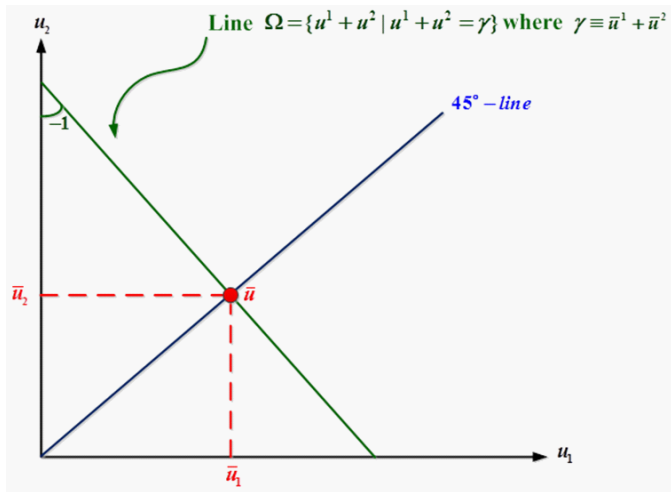
- *Proof:*

- Sum the two components in point  $\bar{\mathbf{u}}$ , i.e.,  $\bar{u}^1 + \bar{u}^2 \equiv \gamma$ .
- Consider the set of points for which the sum of their two components,  $u^1 + u^2$ , yields exactly  $\gamma$ .

$$\Omega = \left\{ u^1 + u^2 \mid u^1 + u^2 = \gamma \right\}$$

- These are all the points in the line that crosses  $\bar{\mathbf{u}}$  and has a slope of -1.

## Reactions to Arrow's impossibility theorem - II



# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- Here is what we are planning to do:

- The social indifference curve of a utilitarian swf must be linear, i.e.,  $u^2 = W - u^1$ .
- We must then show that all points in line  $\Omega$  yield the same social welfare as in point  $\bar{\mathbf{u}}$ .

$$W(\Omega) = W(\bar{\mathbf{u}}).$$

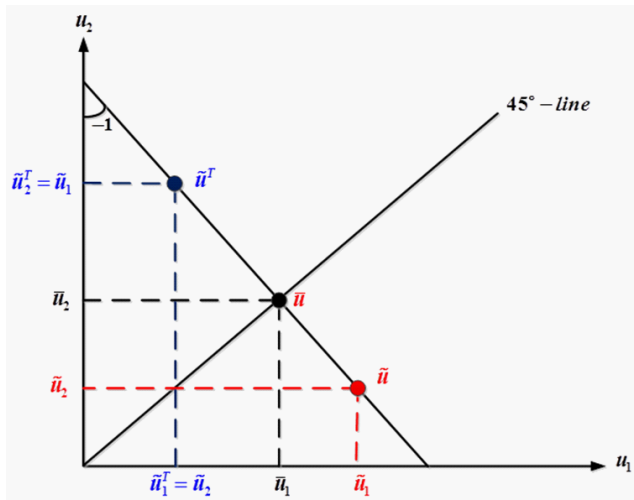
## Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- Choose any point in line  $\Omega$ , distinct from  $\bar{\mathbf{u}}$ , such as  $\tilde{\mathbf{u}}$ .
- Point  $\tilde{\mathbf{u}}^T$  is just a permutation of  $\tilde{\mathbf{u}}$ , i.e., if  $\tilde{\mathbf{u}} = (\tilde{u}^1, \tilde{u}^2)$  point  $\tilde{\mathbf{u}}^T$  becomes  $\tilde{\mathbf{u}}^T = (\tilde{u}^2, \tilde{u}^1)$ .

## Reactions to Arrow's impossibility theorem - II



# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- By condition A, points  $\tilde{\mathbf{u}}$  and  $\tilde{\mathbf{u}}^T$  must be ranked the same way relative to  $\bar{\mathbf{u}}$ .
- Note that we are not saying that societies with swf that satisfy A and UDI are indifferent between points  $\tilde{\mathbf{u}}$  and  $\tilde{\mathbf{u}}^T$ ; we don't know that yet.
  - We only say that, if  $W(\tilde{\mathbf{u}}) \geq W(\bar{\mathbf{u}})$ , then such social ranking is maintained for point  $\tilde{\mathbf{u}}^T$ , i.e.,  $W(\tilde{\mathbf{u}}^T) \geq W(\bar{\mathbf{u}})$ .
  - Likewise, if  $W(\bar{\mathbf{u}}) \geq W(\tilde{\mathbf{u}})$ , then such social ranking is maintained for point  $\tilde{\mathbf{u}}^T$ , i.e.,  $W(\bar{\mathbf{u}}) \geq W(\tilde{\mathbf{u}}^T)$ .



## Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- Suppose that  $W(\bar{\mathbf{u}}) > W(\tilde{\mathbf{u}})$ .
- Under UDI, this social ranking must be unaffected by linear transformations of the form  $\psi^i(u^i(\cdot)) = a^i + bu^i(\cdot)$ .
- Let  $b = 1$  and  $a^i = \bar{u}^i - \tilde{u}^i$ , i.e.,

$$\psi^i(u^i(x)) = \underbrace{\bar{u}^i(x) - \tilde{u}^i(x)}_{a^i} + u^i(x)$$

- Applying this transformation to  $\tilde{\mathbf{u}}$  yields  
 $\psi^i(\tilde{u}^i(x)) = \bar{u}^i(x) - \tilde{u}^i(x) + \tilde{u}^i(x) = \bar{u}^i(x)$ , i.e.,

$$(\psi^1(\tilde{u}^1), \psi^2(\tilde{u}^2)) = \bar{\mathbf{u}}$$

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- Applying this transformation to  $\bar{\mathbf{u}}$  yields
$$\psi^i(\bar{u}^i(x)) = \bar{u}^i(x) - \tilde{u}^i(x) + \bar{u}^i(x) = 2\bar{u}^i(x) - \tilde{u}^i(x)$$
- However, since point  $\bar{\mathbf{u}}$  lies on the 45-degree line,
$$2\bar{u}^i(x) = \tilde{u}^i(x) + \tilde{u}^j(x).$$
- Using this property in our above result yields a transformation of

$$\psi^i(\bar{u}^i(x)) = 2\bar{u}^i(x) - \tilde{u}^i(x) = \underbrace{\left[ \tilde{u}^i(x) + \tilde{u}^j(x) \right]}_{2\bar{u}^i(x)} - \tilde{u}^i(x) = \tilde{u}^j(x)$$

- That is,

$$\left( \psi^1(\bar{u}^1), \psi^2(\bar{u}^2) \right) = \tilde{\mathbf{u}}^T$$

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- Therefore, point  $\tilde{\mathbf{u}}$  is transformed into  $\bar{\mathbf{u}}$ , and point  $\bar{\mathbf{u}}$  is transformed into  $\tilde{\mathbf{u}}^T$ .
- Thus, if  $W(\bar{\mathbf{u}}) > W(\tilde{\mathbf{u}})$ , as we originally assumed, then UDI implies that  $W(\tilde{\mathbf{u}}^T) > W(\bar{\mathbf{u}})$ .
  - Hence,  $W(\tilde{\mathbf{u}}^T) > W(\bar{\mathbf{u}})$  and  $W(\bar{\mathbf{u}}) > W(\tilde{\mathbf{u}})$ , which implies  $W(\tilde{\mathbf{u}}^T) > W(\tilde{\mathbf{u}})$ , thus violating A.
  - Therefore, our initial assumption  $W(\bar{\mathbf{u}}) > W(\tilde{\mathbf{u}})$  cannot hold.

# Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- *Proof:*

- A similar argument applies if we, instead, start our proof assuming that  $W(\bar{\mathbf{u}}) < W(\tilde{\mathbf{u}})$ .
- We can therefore conclude that  $W(\bar{\mathbf{u}}) = W(\tilde{\mathbf{u}})$  which, together with A, implies that

$$W(\bar{\mathbf{u}}) = W(\tilde{\mathbf{u}}) = W(\tilde{\mathbf{u}}^T)$$

- Since point  $\tilde{\mathbf{u}}$  was chosen arbitrarily in the line  $\Omega$ , we can claim that the social welfare at point  $\bar{\mathbf{u}}$  is the same as any point along the line  $\Omega$ , i.e.,

$$W(\bar{\mathbf{u}}) = W(\Omega)$$

## Reactions to Arrow's impossibility theorem - II

- **The Utilitarian SWF**

- Note that dropping the requirement of A, we can expand our previous results to any "generalized utilitarian" swf of the form

$$W(x) = \sum_{i=1}^I \alpha^i u^i(x)$$

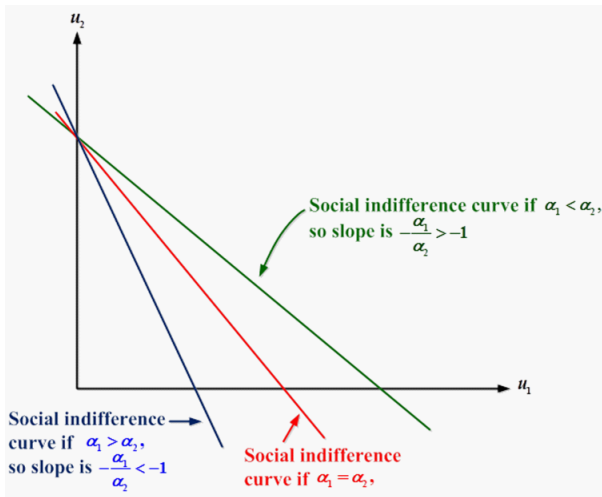
where  $\alpha^i > 0$  represents the weight society assigns to individual  $i$ .

- *Example:* For the case of two individuals,  $W = \alpha^1 u^1 + \alpha^2 u^2$ , which yields a social indifference curve of

$$u^2 = \frac{W}{\alpha^2} - \frac{\alpha^1}{\alpha^2} u^1,$$

thus being still a straight, negatively sloped line, but the slope is now  $-\frac{\alpha^1}{\alpha^2}$ .

## Reactions to Arrow's impossibility theorem - II



## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**
- In the analysis of certain policies, i.e., moving from  $x$  to  $y$ , we might be interested in percentage change in utility for each individual,  $\frac{u^i(x) - u^i(y)}{u^i(x)}$ , and
- whether such a percentage is large for individual  $i$  than for  $j$ .

$$\frac{u^i(x) - u^i(y)}{u^i(x)} > \frac{u^j(x) - u^j(y)}{u^j(x)}$$

- If we seek to maintain the ranking of percentage changes across individuals invariant to monotonic transformations on the utility functions...
  - we need monotonic transformations to be *linear* and *common* among individuals,  $\psi(u^i) = bu^i$ , where  $b > 0$  for all  $i$ .

## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**
- Applying  $\psi(u^i) = bu^i$ , we obtain

$$\frac{bu^i(x) - bu^i(y)}{bu^i(x)} > \frac{bu^j(x) - bu^j(y)}{bu^j(x)}$$

which reduces to

$$\frac{u^i(x) - u^i(y)}{u^i(x)} > \frac{u^j(x) - u^j(y)}{u^j(x)}$$

- Hence, when the swf is invariant to arbitrary, but linear and common, strictly increasing transformations of the form we say that the swf is utility-percentage invariant.



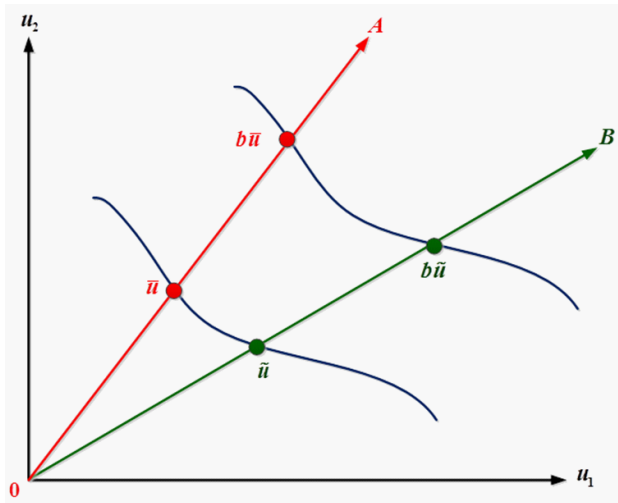
## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**
- As a consequence, if a swf satisfies utility-percentage invariance, it must also satisfy:
  - Utility-level invariance, since for that we need that the strictly increasing transformations are common across individuals, i.e.,  $\psi^i(\cdot) = \psi^j(\cdot)$  for any two individuals  $i \neq j$ ; and
  - Utility-difference invariance, since for that we need that the strictly increasing transformation for each individual to be linear, i.e.,  $\psi^i(u^i) = a^i + bu^i$  where  $b > 0$ .
  - That is, UPI is a special case of ULI and of UDI.

## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**
- UPI allows for whole class of swf, whereby the Rawlsian and utilitarian are just special cases.
- Let's start demonstrating that UPI yields homothetic social indifference curves.
  - *Proof:*
  - Consider the following figure.
  - Choose an arbitrary point  $\bar{\mathbf{u}}$ .

## Reactions to Arrow's impossibility theorem - II



# Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**

- Since  $W$  is strictly increasing, the social indifference curve must be negatively sloped.
  - Now choose a point through ray OA, i.e.,  $b\bar{u}$ , where  $b > 0$ .

# Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**

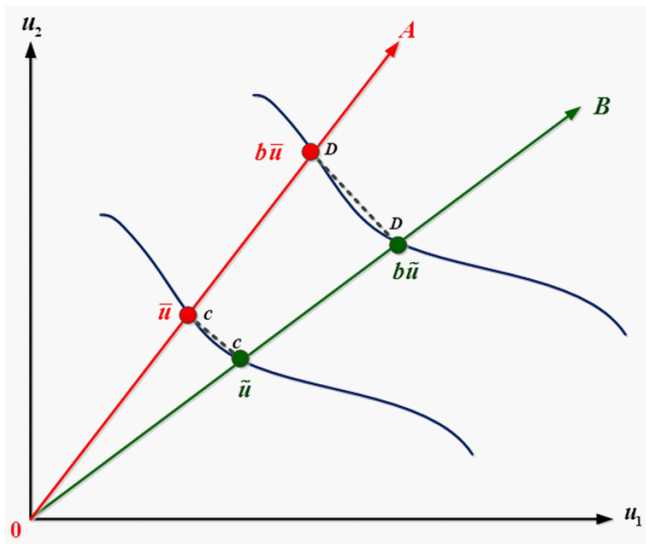
- Select now another point,  $\tilde{\mathbf{u}}$ , lying on the same social indifference curve, i.e.,  $W(\tilde{\mathbf{u}}) = W(\bar{\mathbf{u}})$ .
  - Following a similar argument as above, choose a point through ray OB, i.e.,  $b\tilde{\mathbf{u}}$ , where  $b > 0$ .
  - By the UPI requirement,  $W(b\tilde{\mathbf{u}}) = W(b\bar{\mathbf{u}})$ , so points  $b\bar{\mathbf{u}}$  and  $b\tilde{\mathbf{u}}$  must lie on the same social indifference curve.

# Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**

- We NTS homotheticity of the social indifference curve:
  - The tangent at point  $\bar{\mathbf{u}}$  must coincide with that in point  $b\bar{\mathbf{u}}$ ,  
and
  - The tangent at point  $\tilde{\mathbf{u}}$  must coincide with that in point  $b\tilde{\mathbf{u}}$ .
- The slope of chord CC approximates the slope of the tangent at  $\bar{\mathbf{u}}$ , whereas
  - the slope of chord DD approximates the slope of the tangent at  $b\bar{\mathbf{u}}$ .
  - (This, of course, happens when points  $\bar{\mathbf{u}}$  and  $\tilde{\mathbf{u}}$  are close.)

## Reactions to Arrow's impossibility theorem - II



# Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**

- Since points  $b\bar{\mathbf{u}}$  and  $b\tilde{\mathbf{u}}$  have both been increased by the same factor  $b$ , the slope of chord CC coincides with that of DD.
- If we choose a point  $\tilde{\mathbf{u}}$  closer and closer to  $\bar{\mathbf{u}}$ , the slope of chords CC and DD still coincide,
  - but their slopes better approximates that of the tangent through each point.
- In the limit, the slope of the social indifference curve at point  $\bar{\mathbf{u}}$  coincides with that at point  $b\bar{\mathbf{u}}$ , proving homotheticity.

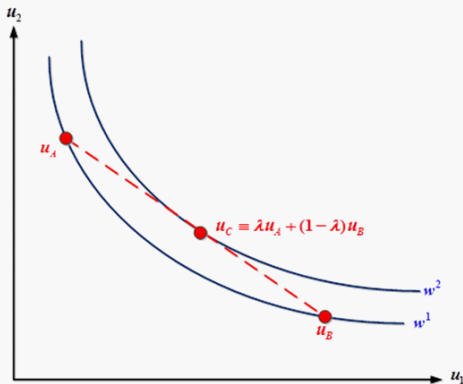


## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**
- We have just showed that UPI yields homothetic social indifference curves.
- But, what's the effect of imposing other common assumptions on the swf in the shape of social indifference curves?
  - *Anonymity*: Social indifference curves become "mirror images" above and below the 45-degree line.
  - *Quasiconcavity*: Similarly as in consumer theory, this assumption on the swf implies that social indifference curves are bowed-in towards the origin.
    - Intuitively, society prefers "balanced" utility vectors to "unbalanced" ones, i.e., preference for equality.

# Reactions to Arrow's impossibility theorem - II

## Quasiconcavity of the SWF



- At  $u_A$  individual 2 is extremely well, relative to individual 1
- At  $u_B$  individual 1 is extremely well, relative to individual 2
- At the linear combination of  $u_A$  and  $u_B$  society reaches a linear social welfare than the unequal utility vector  $u_A$  or  $u_B$  alone.

## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**

- We can encompass all previous forms of swf into the following CES:

$$W(x) = \sum_{i=1}^I \left[ (u^i(x))^{\rho} \right]^{\frac{1}{\rho}}$$

where  $0 \neq \rho < 1$ .

- Hence, the constant elasticity of social substitution between the utility of any two individuals,  $\sigma$ , can be expressed as  $\sigma = \frac{1}{1-\rho}$ .
- This swf satisfies three properties mentioned above (A, WP, and quasiconcavity).

## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**

- This swf also satisfies a property we discussed in EconS 501:
  - *Strong separability*: The  $MRS_{u^i, u^j}$  only depends on  $u^i$  and  $u^j$ , but not on  $u^k$  for any other individual  $k \neq i, j$ .
  - In particular,  $MRS_{u^i, u^j}$  of this CES swf is

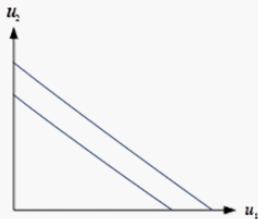
$$MRS_{u^i, u^j} = - \left( \frac{u^i}{u^j} \right)^{\rho-1}$$

## Reactions to Arrow's impossibility theorem - II

- **Flexible form SWF**
- Figures in next slide with three cases of CES swf, as parameter  $\rho$  decreases:
  - $\rho \rightarrow 1$  (linear social indifference curves, i.e., utilitarian swf),
  - $-\infty < \rho < 1$  (curvy social indifference curves),
  - $\rho \rightarrow -\infty$  (right-angel social indifference curves, i.e., Rawlsian swf).

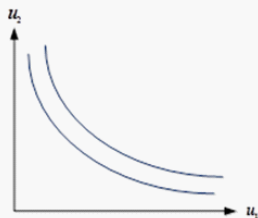
# Reactions to Arrow's impossibility theorem - II

## CES social welfare function



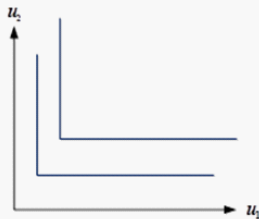
$$\rho \rightarrow 1$$

Linear social indifference curves (Utilitarian SWF)



$$-\infty < \rho < 1$$

Curvy social indifference curves (Cobb-Douglas type)



$$\rho \rightarrow -\infty$$

Right-angle social indifference curves (Rawls SWF)